



Subject: Exciting News: WARE joins Armstrong International's growing family of companies!

We are thrilled to announce Ivan WARE and Son, Inc d.b.a. WARE has joined Armstrong International's growing family of companies. Read more about this news from the press release below.

Armstrong International recently obtained majority interest in WARE, which is one of the nation's largest and most comprehensive industrial and commercial boiler rental and service companies. The current ownership of WARE will be instrumental in continuing the day-to-day operations and leading the company forward.

This strategic collaboration between two respected, family-owned organizations brings immediate benefits and long-term opportunities for both companies, their valued customers and their dedicated workforce. This partnership aligns perfectly with WARE's long-term goal of deepening their service, training and rental offerings and providing enhanced support to customers as their needs continue to evolve over time.

The addition of WARE to Armstrong will strengthen North American operations and expand service offerings in the boiler rental, service, training, and installation space. Simultaneously, WARE will gain access to over a century of thermal utility expertise, positioning itself as a major player on a global scale.

One of the most exciting aspects of this investment is that both companies share common values as multi-generational, family-owned and operated organizations. Together, the two organizations will enhance offerings, provide a greater customer experience, and foster a culture of upskilling, innovation, and success.

Third generation President Ritchie Ware says, "We were looking for a needle in a haystack and we found it in Armstrong. We are excited about this partnership. With a combined history of 200 years, our two families may be one of the best culture fits in our industry. We are looking forward to continuing to grow and be a leader in the steam and hot water business. With the best employees in the biz and a great partner like Armstrong, the sky is the limit. We are incredibly excited about this opportunity that is ahead and look forward to sharing more information in the weeks and months ahead."